

TRUCKS - 26,000 LBS. GROSS VEHICLE WEIGHT (GVW) OR GREATER BID #ESCNJ 17/18-30

MANUFACTURER: FREIGHTLINER CHASSIS

Campbell Freightliner, LLC, 1015 Cranbury South River Road, Monroe, NJ 08831

ALL NEW JERSEY COUNTIES SERVED

<u>MODEL NUMBER</u>	<u>DESCRIPTION</u>	<u>BASE UNIT PRICE</u> <u>DISCOUNT %</u>	<u>OPTIONS PRICE</u> <u>DISCOUNT %</u>	<u>PARTS PRICE</u> <u>DISCOUNT %</u>	<u>UNLISTED OPTIONAL</u> <u>EQUIPMENT MARK UP %</u>
M2 106	WITH CUMMINS ISB ENGINE	37.5%	38.0%	29.0%	10.0%
M2 106	WITH CUMMINS ISL9 LITER ENGINE	39.5%	36.0%	29.0%	10.0%
M2 106	WITH DETROIT 5 LITER ENGINE	37.5%	38.0%	29.0%	10.0%
M2 106	WITH DETROIT 8 LITER ENGINE	39.5%	36.0%	29.0%	10.0%
108 SD	WITH CUMMINS ISL9 LITER ENGINE	40.5%	37.0%	29.0%	10.0%
108 SD	WITH DETROIT 8 LITER ENGINE	40.5%	37.0%	29.0%	10.0%
M2 112	WITH CUMMINS ISL9 LITER ENGINE	39.5%	40.0%	29.0%	10.0%
M2 112	WITH DETROIT 13 LITER ENGINE	38.0%	33.0%	29.0%	10.0%
114 SD	WITH CUMMINS ISL9 LITER ENGINE	42.0%	36.0%	29.0%	10.0%
114 SD	WITH DETROIT 13 LITER ENGINE	41.0%	36.0%	29.0%	10.0%
122 SD	WITH DETROIT 15 LITER ENGINE	41.5%	38.0%	29.0%	10.0%
CASCADIA 116	WITH DETROIT 13 LITER ENGINE	42.0%	38.0%	29.0%	10.0%
CASCADIA 116	WITH DETROIT 15 LITER ENGINE	43.0%	47.0%	29.0%	10.0%
CASCADIA 125	WITH DETROIT 15 LITER ENGINE	43.0%	38.0%	29.0%	10.0%

DELIVERY CHARGES BY COUNTY

\$320.00	Atlantic	\$175.00	Mercer
\$250.00	Bergen	\$100.00	Middlesex
\$200.00	Burlington	\$150.00	Monmouth
\$350.00	Camden	\$275.00	Morris
\$450.00	Cape May	\$275.00	Ocean
\$450.00	Cumberland	\$300.00	Passaic
\$250.00	Essex	\$400.00	Salem
\$350.00	Gloucester	\$200.00	Somerset
\$250.00	Hudson	\$350.00	Sussex
\$250.00	Hunterdon	\$300.00	Union
		\$350.00	Warren

FINANCE CHARGE TO THE BUYER FOR THE DELAY OF PAYMENT FOR A CHASSIS PRIOR TO THE COMPLETION OF BODY WORK: \$350.00 PER MONTH.

BUILD OUT TIME ESTIMATE: 90-150 DAYS

CUT OFF DATE FOR 2018 PRODUCTION: DECEMBER 31,2018

EXTENDED WARRANTY PRICING: ALL DATA BOOK BASED EXTENDED WARRANTY PRICING IS AT MANUFACTURER'S COST. PLEASE ADD 5% TO FINAL EXTENDED WARRANTY TOTALS TO COVER ADMINISTRATIVE COSTS.